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**Exam :** HP2-K16

**Title :** Selling HP StorageWorks XP Disk Arrays

**Vendors :** HP

**Version :** DEMO

NO.1 Which Adaptive Infrastructure key enabler allows customers to shift the focus of their human resources

from maintenance-related tasks to more strategic or innovative requirements?

- A. security
- B. automation
- C. virtualization
- D. power and cooling

Answer: B

NO.2 Which HP StorageWorks Disk Array software shifts most of the replication workload to the remote site,

reducing resource consumption on the primary storage system and improving production application

performance?

- A. XP External Storage
- B. XP Replication Monitor
- C. XP Continuous Access Journal
- D. XP Continuous Access Asynchronous

Answer: C

NO.3 A customer wants to discuss the industry trend toward organizations developing a 24 x 7 lights-out data

center. Which HP business technology strategy addresses this trend?

- A. Grid Computing
- B. Adaptive Infrastructure
- C. Business Information Optimization
- D. Business Technology Optimization

Answer: B

NO.4 Which term describes how business technology results are measured?

- A. reduced costs
- B. strategic growth
- C. business enablers
- D. business outcomes

Answer: D

NO.5 Which HP Adaptive Infrastructure enabler aggregates physical resources, and presents those

resources as capabilities that can be used by applications, desktop clients, or other types of storage clients?

- A. automation
- B. virtualization
- C. management
- D. IT systems and services

Answer: B